

Centre For Training & Research In Commercial Regulations
Of
MAHARASHTRA NATIONAL LAW UNIVERSITY MUMBAI

&
CORP. COMM. LEGAL
Organises Two Day Workshop

On
“EXCELLENCE IN DRAFTING COMMERCIAL CONTRACTS”

19-20 May 2022

About The Course

Contract drafting / reviewing skill is one of the most important traits of any lawyer and can hardly be overemphasised – be it practising in a court, working with a law firm or a company.

However, most of the books available in market on the subject throw light on provisions of Contract law and not on practical skills. Reading draft contracts or even books on contract drafting too has its own limitations. During internships, students hardly get work beyond proof-reading of a contract. In a law firm, once hired, no one is given any concessions for not knowing contract drafting beforehand, despite knowing that most students are not taught this in law school.

As a result, most students learn by trial and error. Many prevalent practices are outdated, superfluous, or even counterproductive. Realising this, legal educational institutions are enhancing their engagement with professionals to impart practical knowledge to their students to make them job ready and infuse confidence.

To develop the skill of understanding, drafting and negotiating different types of Contract, this workshop is being organised.

Prerequisites: The students should have knowledge of Contract Act.

Course Outcome

The practical and interactive sessions will emphasise upon:

- Shortcomings of conventional style of contract drafting
- Benefits of good drafting for clients and professionals
- How to Craft Effective Contracts
- Optimising Templates
- Customising your contracts

- Do's and don'ts for about 25 critical clauses
- Dealing with different kind of contracts
- Understanding MOUs and their enforceability
- Review of Contracts – proofreading, reading the unwritten, etc.
- M&A contracts, International Contracts
- Different hats to wear for drafting / reviewing contracts
- Bridging the gap at different levels of a contract's lifecycle

Resource Person

Mr. Bhumesh Verma,

One of the most recognised Indian corporate lawyers, Bhumesh has been in international corporate practice for last 28 years, having been a partner with some of the biggest law firms in India and currently the Managing Partner of Corp Comm Legal (which he founded in 2017). A coveted Chevening Scholar in 2000, he has also been listed among Top 100 Indian lawyers and Top 10 Admired Indian lawyers from time to time.

He is passionate about sharing his knowledge and experience with younger generation and is an Adjunct Professor with leading law and management institutes as well as a faculty with National Productivity Council (Government of India). He has written more than 500 articles/blogs on legal and business issues, which are very keenly followed throughout the globe. He has also authored books on Contract Drafting skills and edited one on Mergers & Acquisitions. The latest edition of the book on Contract Drafting is a bestseller and recommended as a reference book in many Indian / international law institutes. He has also contributed chapter in various global publications.

Bhumesh has been invited to take guest lectures, workshops, credit courses, etc. on Contract Drafting and other corporate laws / issues in the following institutions in last 5 years, among others:

NALSAR, Hyderabad

NUSRL, Ranchi

MNLU, Mumbai

NLU, Delhi

NLUO, Cuttack

National Productivity Council (GOI), New Delhi

National Univ. of Singapore

Mediation and Arbitration Centre, Mauritius

Symbiosis Pune and Hyderabad

Jindal Global Law School

Prestige Institute of Management, Indore and Gwalior

Christ, Bangalore

Krystu Jayanti, Bangalore

KIIT, Bhubaneswar

KLE, Bangalore

UPES Dehradun

Delhi University
Nirma University
Pune University
Geeta Institute of Law, Panipat
SRM University, Sonapat
Lloyd Law College, Greater Noida
Kirit P Mehta College of Law, NMIMS, Mumbai
Birla Institute of Management & Technology, Greater Noida
Lovely Professional University
Sharda University
GLA University, Mathura
VIPS, Delhi

Delivery of the Course

Workshop would be held at MNLU Mumbai's campus.

Duration

About 12 hours (2 days X 6 hours)

Exercises

Finding missing clauses / mistakes in a template
Reviewing a Contract
Drafting a contract
Modes of discussion
Live interaction between resource person and audience
Individual and group exercises
Group discussions
Working on Templates
Role playing on stage
Q&As

Timings

10 m to 4:30 pm (tentative)

***Completion Certificate would be jointly given by MNLU Mumbai and Corp Comm Legal after successful completion of workshop. 100% attendance in all sessions is compulsory**

Who may Register?

This course is for professionals like lawyers, academicians (law, commerce & management), bankers, CS, CA, Insolvency Professionals (IP) along with Undergraduate & Postgraduate students of law, commerce and management.

Registration

Registration Fees

1. Early Bird Registration : 30 April 2022
 - a. MNLU Mumbai Student : Rs. 1000/-
 - b. Others : Rs. 1500/-

2. Late Registration : After 30 April 2022
a. MNLU Mumbai Student : Rs. 1500/-
b. Others : Rs. 2000/-

Payment Details

Beneficiary Name: MNLU CNTR FOR TRNG FOR RESEARCH IN COM REG
Bank Name: HDFC Bank
Branch:POWAI (HIRANANDANI MUMBAI)
A/C No. 50200062453710
IFSC: HDFC0000239

After making payment, share your Name, Affiliation, Phone Number & Transaction Detail at kiran@mnlumumbai.edu.in.

**Working Lunch/Mini meal would be provided.

Course Director

Dr. Kiran Rai
Associate Professor & Head of UG Department
MNLU Mumbai